



For Immediate Release  
Contact: Brian Lenihan  
800.377.8722 x25

## **VR Waukesha, WI Closes Two Transactions Valued at \$7.7M Just Days Apart**

**Lead Intermediary Mark Smith Seals Both Deals**

Fort Lauderdale, FL, 11/19/2012 – **VR Business Sales | Mergers & Acquisitions**, the leading business brokerage and mergers and acquisitions company in the world announced today that the **VR office located in Waukesha, WI** has completed facilitating two unrelated transactions worth over \$7.7M of market value.

The first transaction, valued at \$3.7M was concerning a metal fabrication company and involved a recapitalization. The second larger transaction came about rapidly after a Private Equity Group took interest in a manufacturer of Skid Steer Attachments and negotiations settled on a \$4.4M price tag.

“Completing a single mid-market transaction is of course excellent, but executing two such deals in such a short time span is remarkable” said **CEO** of VR Waukesha, **Tim Bullard**. “We couldn’t be prouder of the hard work and dedication Mark demonstrated in managing these deals concurrently” added **President Tom Shepherd**.

**Mark Smith, Vice President** of the Waukesha office, brings over 30 years of small business experience including residential and commercial real estate to the table adding real value to the businesses he works with. “The mid-market is currently fairly underserved, and businesses are constantly changing hands. We are perfectly situated to facilitate more deals in this range moving forward” said Mr. Smith.

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### **About VR Waukesha**

VR Pewaukee is an independently owned office of VR Business Sales, Mergers & Acquisitions serving the Milwaukee metropolitan area. For more information on VR Waukesha, contact Tom Shepherd, President at 262.347.2083 or [toms@vrbizlakes.com](mailto:toms@vrbizlakes.com)

### **About VR Business Sales, Mergers & Acquisitions**

Founded in 1979, VR is the innovative leader in privately held business valuations, sales, mergers, and acquisitions. Celebrating over 33 years as the world’s only network of full time professional business intermediaries, VR comprehensively addresses the needs of privately held businesses. With offices around the world, VR is currently entering a growth cycle with the goal of expanding its domestic footprint. VR Global Headquarters is located at One East Broward Blvd, Suite 1500, Fort Lauderdale, FL. For more information, please call 800.377.8722 or visit [www.vrbusinessbrokers.com](http://www.vrbusinessbrokers.com)

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