

## Informing the Seller

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Owner, Defer the Tax

Any seller that's in need of a dependable source of income or cash flow will find the solution in the structured sale. Before taxes are paid, your return from the sale will be used to generate more income than the amount invested thanks to the structured sale annuity. Annuity secured installment payments such as Allstate Life will provide the seller with not only income but piece of mind that's imperative in today's economy. You will not have worry about early payoff or reinvestment risk as the structured sale is safe, secure and predictable income that's management free without being subject to stock market fluctuations.



The structured sale can be a great avenue to pursue when selling your business that addresses the following concerns:

- Obtaining the best feasible value from the business sale.
- Dealing with the Alternative Minimum Tax due to Capital Gains that can force the tax payer into a higher tax bracket.
- Finding safe and secure investment opportunities to protect your sale proceeds with minimal risk.
- Utilizing a safe exit strategy that can be customized to meet your current and future needs.

You will not find many if any after-tax investments that can match the performance and piece of mind that's provided by this unique type of installment sale.

The structured sale is the only cash one that utilizes the installment method of accounting to defer the recognition of a gain and related taxes for one or more years. It conserves capital as well as guarantees the scheduled installment payments without any on-going costs, expenses, management fees or reinvestment risk.

This is the best alternative to paying a huge tax bill that doesn't any out-of-pocket costs and is hassle free for retiring sellers and shareholders, partnership buyouts, sellers in poor health or any seller that wants to defer taxes on any portion of the sale.